

Cardinal Health Pyxis®



Hybrid Offering	
Brief description	The Pyxis product series for hospitals is a product-service system combining automated medication and supply management systems with extensive support and training services.
Hybrid offering's industry	Healthcare
Company details	
Cardinal Health, Inc. www.cardinal.com	Cardinal Health, Inc. is an USD 87 billion global manufacturer and distributor of clinical and medical products and healthcare supply chain services dedicated to making healthcare safer and more productive. The company's headquarters is based in Dublin, Ohio.
Company's industry	Healthcare
Country of origin	USA
Dimensions	
Product dimension	The product spectrum covers various automated medication and supply management systems. For instance, Pyxis® Anesthesia System (see above image) streamlines clinical workflow by providing secure, convenient access to O.R. medications, while automatically documenting stored and dispensed drugs. Another exemplary product is the Pyxis® MedStation™ 3500 system (see above image) which offers innovative communication and workflow optimisation tools and gives hospital personnel more flexibility to initiate data archiving and generate reports that can be used to help identify and prevent potential diversion, optimise medication utilisation and manage costs.
Service dimension	Extensive support and training offerings include field service (providing trained professionals such as project managers or clinical advisors to healthcare organisations), professional services, technical support, instructor-led training, and web-based courses. <i>Customer Connection</i> is a website where customers can view detailed information about Pyxis® products including user guides, best practice documents, training information and security news.
Other links	http://www.pyxis.com/ http://class.pyxis.com/ http://www.pyxis.com/CustomerConnection.aspx/
Other Crucial Dimensions	
Community as service	No
Target market	B2B
Revenue model	Product-based, contractual

Images

Product dimension



Service Dimension

