

# Hilti Fleet Management



Hybrid Offering	
<b>Brief description</b>	Hilti Fleet Management helps companies in managing their fleet of tools. Based on the company's needs a selection of tools is provided by Hilti. Repair and maintenance will be done by Hilti, as well as the periodical upgrade of tools.
<b>Hybrid offering's industry</b>	Tools
Company details	
Hilti AG <a href="http://www.hilti.com">www.hilti.com</a>	The Hilti AG is based in Schwan, Liechtenstein. It develops, manufactures and markets products for the construction and building maintenance industries, primarily to the professional end-user.
<b>Company's industry</b>	Construction and building maintenance
<b>Country of origin</b>	Liechtenstein
Dimensions	
<b>Product dimension</b>	Any product of Hiltis product portfolio such as drilling and demolition devices, cutting and grinding machines.
<b>Service dimension</b>	Hilti offers the fleet management service for professional business customers. The idea is that the customers pay a monthly fee for the provision of the tool fleet. Hilti is responsible for the availability and operability of the devices. Tool upgrades are done periodically.
<b>Other links</b>	<a href="http://www.us.hilti.com/">www.us.hilti.com/</a>
Other Crucial Dimensions	
<b>Hybrid orientation</b>	
<b>Community as service</b>	No
<b>Target market</b>	Subscription Based
<b>Revenue model</b>	B2B

## Images

Product dimension



Service Dimension