

S.A.T.E. movable laboratory



Hybrid Offering

Brief description	To supplement their lubricants, Klüber Lubricants offers a wide range of services including S.A.T.E. movable laboratory which directly determines the performance of lubricants used in industrial machines.
Hybrid offering's industry	Oil & chemical

Company details

Klüber Lubrication München KG www.klueber.com	Klüber Lubrication is a globally present provider of products, services, and know-how in the area of lubricants. The company is headquartered in Munich, Germany.
Company's industry	Oil & chemical
Country of origin	Germany

Dimensions

Product dimension	Klüber's product range covers bonded coatings, corrosion protection, greases, lubricating oils, pastes, release agents, tribo-system materials, and waxes.
Service dimension	To supplement their lubricants, Klüber offer a wide range of client services including consulting (from application consulting by Klüber engineers and field staff to complete plant lubrication charts), outsourcing services for manufacturing plants, local support through regular inspections, advice, information, and guidelines (online), and cost / consumption / engineering unit calculators (online). The S.A.T.E. chemical laboratory van directly analyses the performance of lubricants used in customer's industrial machines and their environmental impact.

Other links

Other Crucial Dimensions

Hybrid orientation	
Community as service	No
Target market	B2B
Revenue model	

Images

Product dimension



Service Dimension

